

Southampton City Council

TREASURY MANAGEMENT STRATEGY

2024/25

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	SECTION 1 - INTRODUCTION
1.1	BACKGROUND
1.1.1	Treasury risk management at the Council is conducted within the framework of the Chartered Institute of Public Finance and Accountancy's <i>Treasury Management in the Public Services: Code of Practice 2021 Edition (the CIPFA Code)</i> which requires the Council to approve a treasury management strategy before the start of each financial year. This report fulfils the Council's legal obligation under the Local Government Act 2003 to have regard to the CIPFA Code.
1.1.2	Overall responsibility for treasury management (TM) remains with the Council. No TM activity is without risk; the effective identification and management of risk are integral to the Council's treasury management objectives. The Council has borrowed and invested substantial sums of money and is therefore exposed to financial risks including the loss of invested funds and the revenue effect of changing interest rates. Our current policy is shown in Annex 1 (Treasury Management Policy Statement).
1.1.3	Investments held for service purposes or for commercial profit are considered in a different report, the Investment Strategy.
1.2	EXTERNAL CONTEXT
1.2.1	Annex 2 summarises the economic outlook and events in the context of which the Council operated its treasury function during 2023/24 and forecast movement in interest rates.
1.2.2	For setting the budget, it has been assumed that new investments for 2024/25 will be short-term and at an average rate of 4.40% and new long-term loans taken over the period of the strategy will be borrowed at an average rate of 4.95%.
1.3	LOCAL CONTEXT
1.3.1	On 31 December 2023 the Council held £361M of debt (£308M borrowing plus £53M other long-term liabilities) and £52M investments which is set out in further detail in Annex 3 (Existing Investment & Debt Portfolio Position and Projections).
1.3.2	The underlying need to borrow for capital purposes is measured by the Capital Financing Requirement (CFR), which is simply the total historic outstanding capital expenditure which has not yet been paid for from either revenue or capital resources. The CFR is reduced by the application of resources such as capital receipts, grants, or revenue funds.
1.3.3	While usable reserves and working capital (balance sheet resources) are the underlying resources available for investment.
1.3.4	The Council's current strategy is to maintain borrowing and investments below their underlying levels, sometimes known as internal borrowing. Table 1 shows an increasing CFR due to the impact of the capital programme and a decreasing working balance surplus and will therefore need to borrow up to £243.7M over the next five years. Annex 4 shows projected CFR movement between years.

1.3.5

Table 1: Balance Sheet Summary and Forecast

	31-Mar-23 Actual	31-Mar-24 Forecast	31-Mar-24 Forecast Movement in year	31-Mar-25 Forecast	31-Mar-26 Forecast	31-Mar-27 Forecast	31-Mar-28 Forecast
	£M	£M	£M	£M	£M	£M	£M
1 General Fund CFR	342.57	350.62	8.05	355.88	363.38	384.59	375.57
2 Housing CFR	174.88	189.85	14.97	219.90	255.90	268.70	280.64
3 Total CFR	517.45	540.47	23.02	575.78	619.28	653.29	656.21
4 Less Other Debt Liabilities*	(57.11)	(53.45)	3.66	(49.12)	(45.27)	(41.69)	(37.57)
5 Loans CFR	460.34	487.02	26.68	526.66	574.01	611.60	618.64
6 Less External Borrowing**	(303.20)	(312.60)	(9.40)	(282.00)	(271.40)	(260.80)	(250.20)
7 Internal (over) Borrowing	157.14	174.42	17.28	244.66	302.61	350.80	368.44
8 Balance sheet Resources	(157.14)	(117.71)	39.43	(118.59)	(119.96)	(124.70)	(124.70)
9 New Borrowing or (Investments)	0.00	56.71	56.71	126.07	182.65	226.10	243.74

* finance leases, PFI liabilities and transferred debt which form part of the Council's total debt

** shows only loans to which the Council is committed and excludes optional refinancing

1.3.6

The rise in CFR is due to investment in the capital programme, summarised below are the major projects expected to be undertaken:

- School SEND Expansion Programme
- Highways and Integrated Transport Programme
- Outdoor Sports Centre
- Restoring the City's Heritage assets
- Improving Quality of Homes (HRA)
- Energy Efficiency Investment in Homes (HRA)

1.3.7

CIPFA's *Prudential Code for Capital Finance in Local Authorities* recommends that the Council's total debt should be lower than its highest forecast CFR over the next three years. Table 1 shows that the Council expects to comply with this recommendation during 2024/25, as our committed borrowing (row 6) is significantly below our loans CFR (row 5).

1.4

Liability Benchmark

1.4.1

To compare the Council's actual borrowing against an alternative strategy, a liability benchmark has been calculated showing the lowest risk level of borrowing. This assumes the same forecasts as Table 1 above, but that cash and investment balances are kept to a minimum level of £20M at each year-end to maintain sufficient liquidity but to further minimise credit risk.

1.4.2

The liability benchmark is an important tool to help establish whether the Council is likely to be a long-term borrower or long-term investor in the future, and so shape its strategic focus and decision making. The liability benchmark itself represents an estimate of the cumulative amount of external borrowing the Council must hold to

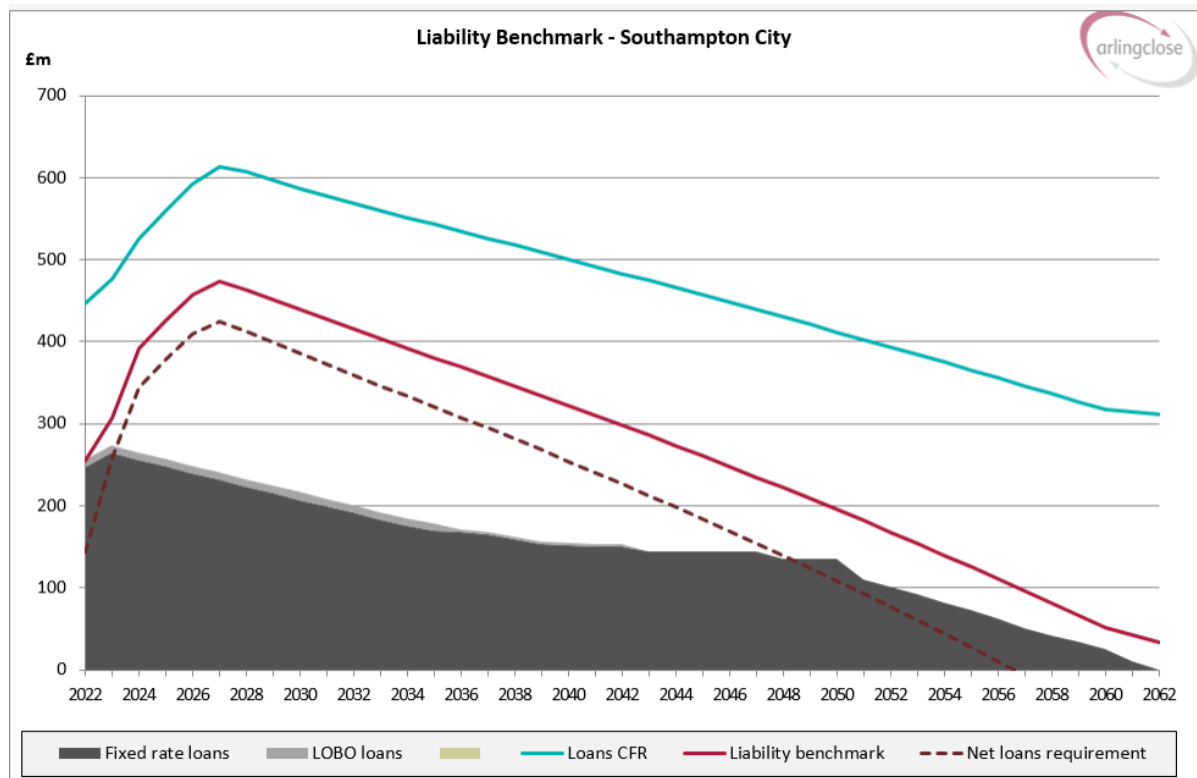
fund its current capital and revenue plans while keeping treasury investments at the minimum level required to manage day-to-day cash flow.

Table 2: Liability benchmark

	31/03/2023	31/03/2024	31/03/2024	31/03/2025	31/03/2026	31/03/2027	31/03/2028
	Actual	Forecast	Forecast Movement	Forecast	Forecast	Forecast	Forecast
	£M	£M	£M	£M	£M	£M	£M
Loans CFR	460.34	487.02	26.68	526.66	574.01	611.60	618.64
Less Usable Reserves	(157.14)	(165.71)	(8.57)	(166.59)	(167.96)	(172.70)	(172.70)
Plus Minimum Investments		48.00	48.00	48.00	48.00	48.00	48.00
Liability Benchmark	303.20	369.31	66.11	408.07	454.05	486.90	493.94
Less Committed External Borrowing	(303.20)	(312.60)	(9.40)	(282.00)	(271.40)	(260.80)	(250.20)
Minimum Borrowing Need	0.00	56.71	56.71	126.07	182.65	226.10	243.74

1.4.3 Following on from the medium-term forecasts in table 2 above, the long-term liability benchmark assumes minimum revenue provision based on the life of the asset and income, expenditure and reserves all increasing by inflation. This is shown in the chart below together with the maturity profile of the Authority’s existing borrowing.

1.4.4



1.4.5 This demonstrates that even with lower investment balances that there is still an underlying need for the council to borrow during 2024/25 as our actual committed debt at £313M will be below the benchmark of £369M.

	SECTION 2 - BORROWING STRATEGY
2.0	<p>The Council currently holds £307M of loans, an increase of £4M since the 31 March 2023 which was taken to fund the capital programme and replace maturing debt, this reflects the Council's policy of only borrowing when cash flows dictate or unless a particular good opportunity arises or to protect itself against an expected material increase in PWLB rates. The balance sheet forecast in Table 1 above shows the total loans CFR is expected to increase by £27M in 2023/24 and by a further £40M in 2024/25 bringing our estimated loans CFR to £527M.</p> <p>Table 2 shows committed borrowing at the end of 2023/24 is £313M, an increase of £9M from the actual position on 31 March 2023, this net increase reflects maturities in year of £11M and new borrowing of £20M. If the forecast capital programme is achieved and reserves fall as predicted, then further borrowing of up to £126M will be required by 31 March 2025.</p>
2.1	<u>Objectives</u>
2.1.1	The Authority's chief objective when borrowing money is to strike an appropriately low risk balance between securing low interest costs and achieving certainty of those costs over the period for which funds are required. The flexibility to renegotiate loans should the Council's long-term plans change is a secondary objective.
2.2	<u>Strategy</u>
2.2.1	Given the significant cuts to public expenditure and, in particular to local government funding, the Council's borrowing strategy continues to address the key issue of affordability without compromising the longer-term stability of the debt portfolio. Short-term interest rates are currently at a 15-year high but are expected to fall in the coming years and it is therefore likely to be more cost effective over the medium-term to either use internal resources, or to borrow short-term instead.
2.2.2	By doing so, the Council can reduce net borrowing costs (despite foregone investment income) and reduce overall treasury risk. The benefits of internal and short-term borrowing will be monitored regularly against the potential for incurring additional costs by deferring borrowing into future years when long-term borrowing rates are forecast to rise modestly. Arlingclose will assist the Council with this 'cost of carry' and breakeven analysis. Its output may determine whether the Council borrows additional sums at long-term fixed rates in 2023/24 with a view to keeping future interest costs low, even if this causes additional cost in the short-term.
2.2.3	If it was cost effective the Council could also borrow additional sums to pre-fund future years' requirements, providing this does not exceed the authorised limit for borrowing.
2.2.4	Alternatively, the Council may arrange forward starting loans, where the interest rate is fixed in advance, but the cash is received in later years. This would enable certainty of cost to be achieved without suffering a cost of carry in the intervening period. In addition, the Council may borrow further short-term loans to cover unexpected cash flow shortages.

2.2.5	<p>Alongside, treasury advisors Arlingclose, the current debt pooling arrangements will be reviewed to ensure that both the General Fund (GF) and Housing Revenue Account (HRA) funds are still achieving best value.</p> <p>The concept of pooling loans was devised to deal with the HRA Subsidy Reform exercise that took place in March 2012. Before then all loans were consolidated, and the notional interest cost was split between the HRA and GF through the Item 8 Debit and Credit mechanism.</p> <p>Guidance was issued by CIPFA at the time of the transfer and the latest version of this Guidance is contained within the Treasury Management Code Guidance Notes 2018.</p> <p>The section on “Loan Rescheduling After Settlement Date” where it states that “it may at times be mutually beneficial to move existing loans from the HRA to the General Fund portfolio or vice versa, recognising an appropriate ‘internal’ premium or discount, has not been reviewed since the arrangement was implemented.</p>
2.3	<p><u>Sources of Borrowing</u></p>
2.3.1	<p>The approved sources of long-term and short-term borrowing are:</p> <ul style="list-style-type: none"> • HM Treasury’s PWLB lending facility (formerly the Public Works Loan Board) • UK Infrastructure Bank Ltd • any institution approved for investments (see below) • any other bank or building society authorised to operate in the UK • any other UK public sector body • UK public and private sector pension funds (except HCC Pension Fund) • capital market bond investors • retail investors via a regulated peer-to-peer platform • UK Municipal Bonds Agency plc and other special purpose companies created to enable local authority bond issues
2.3.2	<p>In addition, capital finance may be raised by the following methods that are not borrowing, but may be classed as other debt liabilities:</p> <ul style="list-style-type: none"> • leasing • hire purchase • Private Finance Initiative • sale and leaseback • similar asset based finance
2.3.3	<p>The Council has previously raised most of its long-term borrowing from the PWLB but will consider long-term loans from other sources including banks, pensions, and local authorities, and will investigate the possibility of issuing bonds and similar instruments, to lower interest costs and reduce over-reliance on one source of funding in line with the CIPFA Code.</p> <p>PWLB loans are no longer available to local authorities planning to buy investment assets primarily for yield (except for refinancing of existing debt; including internal financing) the Authority intends to avoid this activity, and therefore retain its access to PWLB. Regeneration aims for investment remain acceptable, but all capital plans will be scrutinised by Government and will require the S151 officer to state they contain no ‘invest for yield’ proposals relying on borrowing.</p>

2.3.4	<u>Lender's Option Borrower's Option Loans (LOBOs)</u>
2.3.5	The Council holds £4M of LOBO loans where the lender has the option to propose an increase in the interest rate at set dates, following which the Council has the option to either accept the new rate or to repay the loan at no additional cost. All these LOBOS have options during 2023/24 and one loan of £5M was called and repaid. With interest rates having risen recently, there is now a good chance that lenders will exercise their options for the remaining loans. The Council will take the option to repay LOBO loans at no cost if it can do so to reduce refinancing risk in later years.
2.4	<u>Short Term and Variable Rates</u>
2.4.1	Short term loans leave the Council exposed to the risk of short-term interest rate rises and are therefore subject to the limit on the net exposure to variable interest rates in the treasury management indicators. Financial derivatives may be used to manage this interest rate risk but in line with the CIPFA code, the Council would seek and consider external advice before entering into any agreement to ensure that it fully understands the implications.
2.5	<u>Debt Rescheduling</u>
2.5.1	The PWLB allows authorities to repay loans before maturity and either pay a premium or receive a discount according to a set formula based on current interest rates. Other lenders may also be prepared to negotiate premature redemption terms. The Council may take advantage of this and replace some loans with new loans, or repay loans without replacement, where this is expected to lead to an overall cost saving or a reduction in risk. The recent rise in interest rates means that more favourable debt rescheduling opportunities should arise than in previous years.
SECTION 3 – TREASURY INVESTMENT STRATEGY	
3.0	The Council invests its money for three broad purposes: <ul style="list-style-type: none"> • it has surplus cash because of its day-to-day activities (known as treasury management investments), • to support local public services by lending to or buying shares in other organisations (service investments), and • to earn investment income (known as commercial investments where this is the main purpose).
3.1	<u>Objectives</u>
3.1.1	The CIPFA Code require the Council to invest its funds prudently, and to have regard to the security and liquidity of its investments before seeking the highest rate of return, or yield. Whilst a return is sought, the aim of Treasury activity is not primarily commercial in nature, it reflects addressing the cashflow needs of the council and the need for prudence and risk minimisation with public cash holdings. The Council's objective when investing money is to strike an appropriate balance between risk and return, minimising the risk of incurring losses from defaults and the risk of receiving unsuitably low investment income. Where balances are expected to be invested for more than one year, the Council will aim to achieve a total return that is equal or higher than the prevailing rate of inflation, to maintain the spending power

	<p>of the sum invested, however it should be noted that a lower rate is an acceptable offset for higher credit and less risk, for example a covered bond.</p> <p>The Authority also aims to be a responsible investor and will consider environmental, social and governance (ESG) issues when investing.</p>																	
3.2	<u>Strategy</u>																	
3.2.1	<p>As we have an increasing borrowing requirement our overall treasury strategy is to minimise both external borrowing and investments and to only borrow to the level of its net borrowing requirement. The reasons for this are to reduce credit risk, take pressure off the Council's lending list and to avoid the cost of carry existing in the current interest rate environment.</p> <p>For longer term investments the Council aims to continue to diversify into more secure and/or higher yielding asset classes during 2024/25.</p> <p>Most cash used for cash flow purposes is invested in money market funds, DMADF or with other Local Authorities.</p>																	
3.3	<u>ESG Policy</u>																	
3.3.1	<p>Environmental, social and governance (ESG) considerations are increasingly a factor in global investors' decision making, but the framework for evaluating investment opportunities is still developing and therefore the Authority's ESG policy does not currently include ESG scoring or other real-time ESG criteria at an individual investment level. When investing in banks and funds, the Authority will prioritise banks that are signatories to the UN Principles for Responsible Banking and funds operated by managers that are signatories to the UN Principles for Responsible Investment, the Net Zero Asset Managers Alliance and/or the UK Stewardship Code.</p>																	
3.4	<u>Business Model</u>																	
3.4.1	<p>Under the new IFRS 9 standard, the accounting for certain investments depends on the Authority's "business model" for managing them. The Authority aims to achieve value from its internally managed treasury investments by a business model of collecting the contractual cash flows and therefore, where other criteria are also met, these investments will continue to be accounted for at amortised cost.</p>																	
3.5	<u>Approved Counterparties</u>																	
3.5.1	<p>The Council may invest its surplus funds with any of the following counterparty types, subject to the cash limits (per counterparty) and time limits detailed below. This is the absolute limit, and the working limit will be monitored against actual cash flows and movement on reserves together with advice from our financial advisors and will be adjusted each quarter as necessary in agreement with the CFO.</p>																	
3.5.2	<p><u>Table 3: Approved Investment counterparties and Limits</u></p> <table border="1"> <thead> <tr> <th rowspan="2">Sector</th> <th colspan="2">Time limit</th> <th rowspan="2">Counterparty limit</th> <th rowspan="2">Sector limit</th> </tr> <tr> <th>Previous</th> <th>New (capped)</th> </tr> </thead> <tbody> <tr> <td>The UK Government</td> <td>50 years</td> <td>3 years</td> <td>Unlimited</td> <td>n/a</td> </tr> <tr> <td>Local authorities & other government entities</td> <td>25 years</td> <td>3 years</td> <td>£10M</td> <td>Unlimited</td> </tr> </tbody> </table>	Sector	Time limit		Counterparty limit	Sector limit	Previous	New (capped)	The UK Government	50 years	3 years	Unlimited	n/a	Local authorities & other government entities	25 years	3 years	£10M	Unlimited
Sector	Time limit		Counterparty limit	Sector limit														
	Previous	New (capped)																
The UK Government	50 years	3 years	Unlimited	n/a														
Local authorities & other government entities	25 years	3 years	£10M	Unlimited														

	Secured investments *	5 years	3 years	£10M	Unlimited
	Banks (unsecured) *	13 months	13 months	£5M	Unlimited
	Building societies (unsecured) *	13 months	13 months	£5M	10%
	Registered providers (unsecured) *	5 years	3 years	£10M	25%
	Money market funds *	n/a	n/a	£10M per fund and no more than 0.50% of any investments fund in total for non-government funds	Unlimited
	Strategic pooled funds	n/a	n/a	£30M	50%
	Real estate investment trusts	n/a	n/a	£20M	25%
	Other investments *	5 years	3 years	£1M	5%

**This is the absolute limit, and the working limit will be monitored against actual cash flows and movement on reserves together with advice from our financial advisors and will be adjusted each quarter as necessary in agreement with the CFO.*

Given the Council's forecast need to borrow in 2024/25 the time limits have been updated to no longer than 3 years. Table 3 must be read in conjunction with the notes below.

3.6	<u>Investment Institutions</u>
3.6.1	<p>Minimum Credit Rating: Treasury investments in the sectors marked with an asterisk will only be made with entities whose lowest published long-term credit rating is no lower than A-. Where available, the credit rating relevant to the specific investment or class of investment is used, otherwise the counterparty credit rating is used. However, investment decisions are never made solely based on credit ratings, and all other relevant factors including external advice will be considered.</p> <p>For entities without published credit ratings, investments may be made either (a) where external advice indicates the entity to be of similar credit quality; or (b) to a maximum of £1M per counterparty as part of a diversified pool e.g. via a peer-to-peer platform.</p>
3.6.2	<p>Banks and Building Societies (unsecured): Accounts, deposits, certificates of deposit and senior unsecured bonds with banks and building societies, other than multilateral development banks. These investments are subject to the risk of credit loss via a bail-in should the regulator determine that the bank is failing or likely to fail. See below for arrangements relating to operational bank accounts.</p>
3.6.3	<p>Secured Investments: Covered bonds, reverse repurchase agreements and other collateralised arrangements with banks and building societies. These investments are secured on the bank's assets, which limits the potential losses in the unlikely event of insolvency, and means that they are exempt from bail-in. Where there is no investment specific credit rating, but the collateral upon which the investment is secured has a credit rating, the highest of the collateral credit rating and the counterparty credit rating will be used to determine cash and time limits. The</p>

	combined secured and unsecured investments in any one bank will not exceed the cash limit for secured investments.
3.6.4	Government: Loans, bonds, and bills issued or guaranteed by national governments, regional and local authorities, and multilateral development banks. These investments are not subject to bail-in, and there is generally a lower risk of insolvency, although not zero risk. Investments with the UK Government are deemed to be zero credit risk due to its ability to create additional currency and therefore may be made in unlimited amounts for up to 50 years.
3.6.5	Corporates: Loans, bonds, and commercial paper issued by companies other than banks and registered providers. These investments are not subject to bail-in but are exposed to the risk of the company going insolvent. Loans to unrated companies will only be made either following an external credit assessment or to a maximum of £1M per company as part of a diversified pool to spread the risk widely.
3.6.6	Registered Providers (unsecured): Loans and bonds issued by, guaranteed by, or secured on the assets of registered providers of social housing and registered social landlords, formerly known as housing associations. These bodies are regulated by the Regulator of Social Housing (in England), the Scottish Housing Regulator, the Welsh Government, and the Department for Communities (in Northern Ireland). As providers of public services, they retain the likelihood of receiving government support if needed.
3.6.7	Money Market Funds: Pooled funds that offer same-day or short notice liquidity and very low or no price volatility by investing in short-term money markets. They have the advantage over bank accounts of providing wide diversification of investment risks, coupled with the services of a professional fund manager in return for a small fee. Although no sector limit applies to money market funds, the Authority will take care to diversify its liquid investments over various providers to ensure access to cash.
3.6.8	Strategic Pooled Funds: Bond, equity, and property funds offer enhanced returns over the longer term but are more volatile in the short term. These allow the Council to diversify into asset classes other than cash without the need to own and manage the underlying investments. Because these funds have no defined maturity date, but are available for withdrawal after a notice period, their performance and continued suitability in meeting the Council's investment objectives are monitored regularly. The Council has been invested in the CCLA Local Authorities' Property Fund (CCLA LAPF) since 2014 (with tranches of investments made until 2017). The Council's intention was to act as a long-term, patient investor, and seek a good level of income (particularly compared to cash prior to Bank Rate increasing during 2022 and 2023), while the capital value of the Fund fluctuates over time depending on the value of the underlying assets. In the period 2014-2024 Bank Rate, a proxy for cash investment, has averaged 0.97% whilst our annualised total return from the Fund has been 3.05%, with annualised income of 3.87%. Considering the Council's changing circumstances, external environment and possible changes to accounting treatment, the Council will actively consider opportunities to exit the investment, in an orderly manner, over time. Commercial property market values look to be at a relative low point and the Council, as a long-term investor, does not wish to sell at the bottom of a market cycle. Doing so would crystallise an overall capital loss on its investment, so disinvestment will not be undertaken immediately. It is felt that a sensible strategy will be to sell in tranches

	<p>(up to £5m per tranche) into a rising market and it is expected that there will be better exit opportunities in the medium-to-long term as the rates on which property prices are valued fall back and economic activity improves. Property fund valuations often perform more strongly when UK Gilt yields fall, and indeed the 10yr UK Gilt has fallen from a peak of 4.75% on 17/08/2023 to a current 3.9%.</p> <p>The Fund has a minimum redemption period of 6 months and property/Fund pricing performance is reported monthly and typically operates on a lag, meaning the final sale price is not known in advance. Exit opportunities therefore need to be considered in the wider context of general Fund, sector, market and economic movements and trends. The Council will therefore monitor changes in the Fund's value and consider selling when it has observed the Fund's net asset value has stabilised and showing improvement, UK government bond yields reflect a more stable and lower interest rate environment and UK economic growth is widely expected to improve, though event risk remains.</p>
3.6.9	<p>Real estate investment trusts: Shares in companies that invest mainly in real estate and pay most of their rental income to investors in a similar manner to pooled property funds. As with property funds, REITs offer enhanced returns over the longer term, but are more volatile especially as the share price reflects changing demand for the shares as well as changes in the value of the underlying properties.</p>
3.6.10	<p>Other investments: This category covers treasury investments not listed above, for example unsecured corporate bonds and company loans. Non-bank companies cannot be bailed-in but can become insolvent placing the Authority's investment at risk.</p>
3.6.11	<p>Operational bank accounts: The Council may incur operational exposures, for example through current accounts, collection accounts and merchant acquiring services, to any UK bank with credit ratings no lower than BBB- and with assets greater than £25 billion. These are not classed as investments but are still subject to the risk of a bank bail-in, and balances will therefore be kept to a minimum. The Bank of England has stated that in the event of failure, banks with assets greater than £25 billion are more likely to be bailed-in than made insolvent, increasing the chance of the Council maintaining operational continuity.</p>
3.6.12	<p>Given the stresses placed on the council's budget, all forms of investment will be carefully monitored during the year. The Chief Financial Officer (CFO), under delegated powers, will undertake the most appropriate form of investments in keeping with the investment objectives, income and risk management requirements and Prudential Indicators. Decisions taken on the core investment portfolio will be reported quarterly to Cabinet.</p>
3.7	<p><u>Risk Assessment and Credit Ratings</u></p>
3.7.1	<p>Credit ratings are obtained and monitored by the Council's treasury advisers, who will notify changes in ratings as they occur. Where an entity has its credit rating downgraded so that it fails to meet the approved investment criteria then:</p> <ul style="list-style-type: none"> • no new investments will be made, • any existing investments that can be recalled or sold at no cost will be, and • full consideration will be given to the recall or sale of all other existing investments with the affected counterparty.

	Where a credit rating agency announces that a rating is on review for possible downgrade (also known as “rating watch negative” or “credit watch negative”) so that it may fall below the approved rating criteria, then only investments that can be withdrawn on the next working day will be made with that organisation until the outcome of the review is announced. This policy will not apply to negative outlooks, which indicate a long-term direction of travel rather than an imminent change of rating.
3.8	<u>Other Information on the Security of Investments</u>
3.8.1	The Council understands that credit ratings are good, but not perfect, predictors of investment default. Full regard will therefore be given to other available information on the credit quality of the organisations in which it invests, including credit default swap prices, financial statements, information on potential government support and reports in the quality financial press and analysis and advice from the Authority’s treasury management adviser. No investments will be made with an organisation if there are substantive doubts about its credit quality, even though it may otherwise meet the above criteria.
3.9	<u>Reputational aspects</u>
3.9.1	The Authority is aware that investment with certain counterparties, while considered secure from a purely financial perspective, may leave it open to criticism, valid or otherwise, that may affect its public reputation, and this risk will therefore be considered when making investment decisions.
3.9.2	When deteriorating financial market conditions affect the creditworthiness of all organisations, as happened in 2008 and 2020 and 2022, this is not generally reflected in credit ratings, but can be seen in other market measures. In these circumstances, the Council will restrict its investments to those organisations of higher credit quality and reduce the maximum duration of its investments to maintain the required level of security. The extent of these restrictions will be in line with prevailing financial market conditions. If these restrictions mean that insufficient commercial organisations of high credit quality are available to invest the Council’s cash balances, then the surplus will be deposited with the UK Government, via the Debt Management Office or invested in government treasury bills for example or with other local authorities. This will cause investment returns to fall but will protect the principal sum invested
3.10	<u>Investment Limits</u>
3.10.1	The Council’s revenue reserves and balances available to cover investment losses (excluding Schools, capital and HRA) are forecast to be £92M on 31st March 2023. In order that there is no immediate pressure on available reserves in the case of a single default, the maximum that will be lent to any one organisation (other than the UK Government and specified investments under advice, such as property funds) will be £10M. A group of banks under the same ownership will be treated as a single organisation for limit purposes. Limits will also be placed on fund managers, investments in brokers’ nominee accounts, foreign countries, and industry sectors in Table 4 below. Investments in pooled funds and multilateral development banks do not count against the limit for any single foreign country since the risk is diversified over many countries.

3.10.2	<p><u>Table 4 –Investment Limits</u></p> <table border="1" data-bbox="229 264 1410 551"> <thead> <tr> <th data-bbox="229 264 1018 331"></th> <th data-bbox="1018 264 1410 331">Cash limit</th> </tr> </thead> <tbody> <tr> <td data-bbox="229 331 1018 450">Any group of pooled funds under the same management</td> <td data-bbox="1018 331 1410 450">25% per manager unless under specific advice as taken with CCLA</td> </tr> <tr> <td data-bbox="229 450 1018 501">Negotiable instruments held in broker’s nominee account</td> <td data-bbox="1018 450 1410 501">£50M per broker</td> </tr> <tr> <td data-bbox="229 501 1018 551">Foreign countries</td> <td data-bbox="1018 501 1410 551">£10M per country</td> </tr> </tbody> </table>		Cash limit	Any group of pooled funds under the same management	25% per manager unless under specific advice as taken with CCLA	Negotiable instruments held in broker’s nominee account	£50M per broker	Foreign countries	£10M per country
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Negotiable instruments held in broker’s nominee account	£50M per broker								
Foreign countries	£10M per country								
3.11	<u>Liquidity Management</u>								
3.11.1	<p>The Council undertakes high level cash flow forecasting to determine the maximum period for which funds may prudently be committed. The forecast is compiled on a prudent basis to minimise the risk of the Council being forced to borrow on unfavourable terms to meet its financial commitments. Limits on long-term investments are set by reference to the Council’s medium term financial plan and cash flow forecast.</p> <p>The Authority will spread its liquid cash over at least four providers (e.g. bank accounts and money market funds) to ensure that access to cash is maintained in the event of operational difficulties at any one provider.</p>								
SECTION 4 - TREASURY MANAGEMENT PRUDENTIAL INDICATORS									
4.0	The Council measures and manages its exposure to treasury management risks using the following indicators.								
4.1	<u>Background</u>								
4.1.1	The Authority typically receives its income (e.g. from taxes and grants) before it pays for its expenditure (e.g. through payroll and invoices). It also holds reserves for future expenditure and collects local taxes on behalf of other local authorities and central government. These activities, plus the timing of borrowing decisions, lead to a cash surplus which is invested in accordance with guidance from the Chartered Institute of Public Finance and Accountancy.								
4.1.2	During the financial year the Council’s investment balances have ranged between £46M and £95M and are currently £52M. Borrowing has ranged between £295M and £313M and is currently £307M.								
4.2	<u>Security</u>								
4.2.1	<p>The Council has adopted a voluntary measure of its exposure to credit risk by monitoring the value-weighted average credit rating of its investment portfolio. This is calculated by applying a score to each investment (AAA=1, AA+=2, etc.) and taking the arithmetic average, weighted by the size of each investment. Unrated investments are assigned a score based on their perceived risk. The average rating of our current portfolio is A+ which is above the target.</p> <table border="1" data-bbox="213 1854 1187 1962"> <thead> <tr> <th data-bbox="213 1854 960 1910"></th> <th data-bbox="960 1854 1187 1910">Target</th> </tr> </thead> <tbody> <tr> <td data-bbox="213 1910 960 1962">Portfolio average credit rating</td> <td data-bbox="960 1910 1187 1962">A</td> </tr> </tbody> </table>		Target	Portfolio average credit rating	A				
	Target								
Portfolio average credit rating	A								

4.3	<u>Liquidity</u>						
4.3.1	The Council has adopted a voluntary measure of its exposure to liquidity risk by monitoring the amount of cash available to meet unexpected payments and has set a £20M minimum threshold on cash available in instant access accounts, if balances were to fall below this limit, we would consider taking short term loans which are available without given prior notice and at competitive rates.						
4.4	<u>Interest Rate Exposure</u>						
4.4.1	This indicator is set to control the Council's exposure to interest rate risk. The upper limits are based on the one-year revenue impact of a 1% rise or fall in interest rates for existing variable rates on long term loans and assumed short term borrowing, offset by variable investments. The cost of an extra 1% per £1M is £10,000. We do not currently have any variable rate borrowing and any increase in short-term borrowing rates should be offset by an increase in short term investment income.						
4.4.2	<p>The liability benchmark (Table 2) has identified our borrowing need as, up to £242M by 2027/28 which could equate to an additional £10M in borrowing costs over 2022/23 actual.</p> <p>Outstanding borrowing for current year plus borrowing need for 2024/25 has been used to set indicator below (£65M+£69M).</p> <p>The limits are set at:</p> <table border="1"> <thead> <tr> <th>Interest rate risk indicator</th> <th>£M</th> </tr> </thead> <tbody> <tr> <td>Upper limit on one-year revenue impact of a 1% rise in interest rates</td> <td>1.5</td> </tr> <tr> <td>Upper limit on one-year revenue impact of a 1% fall in interest rates</td> <td>0.5</td> </tr> </tbody> </table>	Interest rate risk indicator	£M	Upper limit on one-year revenue impact of a 1% rise in interest rates	1.5	Upper limit on one-year revenue impact of a 1% fall in interest rates	0.5
Interest rate risk indicator	£M						
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4.4.3	The main risk to the authority comes through the continued use of internal borrowing in place of fixed term long term debt. A 1% increase over the forecast rate would equate to £10,000 for each £1M borrowed, plus a possible ongoing impact on an increase in the long-term rate.						
4.4.4	The Authority has more exposure to an increase in interest rates than a reduction as our debt portfolio is higher than our investments. A fall in interest rates of 1% would see investment income fall by about £0.47M but this would be offset by reduction in debt charges.						
4.5	<u>Maturity Structure of Borrowing</u>						
4.5.1	This indicator is set to control the Council's exposure to refinancing risk. The upper and lower limits on the maturity structure of borrowing as set below in Table 5.						

4.5.2	<p>Table 5 – Refinancing rate risk indicator</p> <table border="1" data-bbox="395 226 1241 640"> <thead> <tr> <th>Period</th> <th>Lower Limit %</th> <th>Upper Limit %</th> </tr> </thead> <tbody> <tr> <td>Under 12 Months</td> <td>0</td> <td>50</td> </tr> <tr> <td>12 months and within 24 months</td> <td>0</td> <td>50</td> </tr> <tr> <td>24 months and within 5 years</td> <td>0</td> <td>50</td> </tr> <tr> <td>5 years and within 10 years</td> <td>0</td> <td>55</td> </tr> <tr> <td>10 years and within 20 years</td> <td>0</td> <td>60</td> </tr> <tr> <td>20 years and within 30 years</td> <td>0</td> <td>65</td> </tr> <tr> <td>30 years and above</td> <td>0</td> <td>75</td> </tr> </tbody> </table> <p>CIPFA have recently recommended that the centre of the range is consistent with the liability benchmark. As shown in Table 5a the Council has complied with the indicator but will consider this recommendation when taking new debt.</p>	Period	Lower Limit %	Upper Limit %	Under 12 Months	0	50	12 months and within 24 months	0	50	24 months and within 5 years	0	50	5 years and within 10 years	0	55	10 years and within 20 years	0	60	20 years and within 30 years	0	65	30 years and above	0	75																																													
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4.5.3	<p>Time periods start on the first day of each financial year and the maturity date of borrowing is the earliest date on which the lender can demand repayment. Although all LOBOs are now in their call options, they are not expected to be called soon so are shown as uncertain, but as they only represent 3% of the total debt portfolio an early call would not pose a material risk in refinancing.</p>																																																																					
4.5.4	<p>Details of our current level of debt and maturity is shown in Table 5a below. This shows that all debt is within existing levels.</p>																																																																					
4.5.5	<p>Table 5a – Current Debt</p> <table border="1" data-bbox="215 1189 1406 1742"> <thead> <tr> <th>Analysis of Loans by Maturity</th> <th>Lower Limit</th> <th>Upper Limit</th> <th>Compliance with Limit</th> <th>Outstanding 31/12/2023</th> <th>% of Debt</th> </tr> </thead> <tbody> <tr> <td>Less than 1 Year</td> <td></td> <td>0</td> <td>50</td> <td>Yes</td> <td>7.12</td> <td>2</td> </tr> <tr> <td>Between 1 and 2 years</td> <td></td> <td>0</td> <td>50</td> <td>Yes</td> <td>13.12</td> <td>5</td> </tr> <tr> <td>Between 2 and 5 years</td> <td></td> <td>0</td> <td>50</td> <td>Yes</td> <td>30.35</td> <td>11</td> </tr> <tr> <td>Between 5 and 10 years</td> <td></td> <td>0</td> <td>55</td> <td>Yes</td> <td>50.58</td> <td>18</td> </tr> <tr> <td>Between 10 and 20 years</td> <td></td> <td>0</td> <td>60</td> <td>Yes</td> <td>32.37</td> <td>11</td> </tr> <tr> <td>Between 20 and 40 years</td> <td></td> <td>0</td> <td>60</td> <td>Yes</td> <td>149.85</td> <td>52</td> </tr> <tr> <td>Over 40</td> <td></td> <td>0</td> <td>75</td> <td>Yes</td> <td>0.00</td> <td>0</td> </tr> <tr> <td>Uncertain Date**</td> <td></td> <td>0</td> <td>5</td> <td>Yes</td> <td>4.00</td> <td>1</td> </tr> <tr> <td colspan="4"></td> <td></td> <td>287.39</td> <td>100</td> </tr> </tbody> </table>	Analysis of Loans by Maturity	Lower Limit	Upper Limit	Compliance with Limit	Outstanding 31/12/2023	% of Debt	Less than 1 Year		0	50	Yes	7.12	2	Between 1 and 2 years		0	50	Yes	13.12	5	Between 2 and 5 years		0	50	Yes	30.35	11	Between 5 and 10 years		0	55	Yes	50.58	18	Between 10 and 20 years		0	60	Yes	32.37	11	Between 20 and 40 years		0	60	Yes	149.85	52	Over 40		0	75	Yes	0.00	0	Uncertain Date**		0	5	Yes	4.00	1						287.39	100
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4.6	<p><u>Long-term treasury management investments</u></p>																																																																					
4.6.1	<p>The purpose of this indicator is to control the Council’s exposure to the risk of incurring losses by seeking early repayment of its investments. The prudential limits on the long-term treasury investments are shown below.</p>																																																																					

4.6.2		Current £M	2024/25 £M	2025/26 £M	2026/27 £M	2027/28 £M	
	Limit on principal invested beyond year end	30	30	30	30	30	
4.6.3	Long-term investments with no fixed maturity date include strategic pooled funds and real estate investment trusts but exclude money market funds and bank accounts with no fixed maturity date as these are considered short-term.						
SECTION 5 - RELATED MATTERS							
5.0	There are several related matters that the CIPFA Code requires the Council to include in its Treasury Management Strategy.						
5.1	<u>Monitoring, Reporting and Financial Implications</u>						
5.1.1	<p>The Chief Financial Officer will report to the Governance Committee on TM activity / performance as follows:</p> <ul style="list-style-type: none"> (a) Quarterly reporting of key prudential indicators as part of Budget Report monitoring. (b) A mid-year review against the strategy approved for the year (c) An outturn report on its treasury activity, no later than 30 September after the financial year end. 						
5.1.2	In addition, a quarterly update will be presented to Cabinet as part of Quarterly Revenue Financial Monitoring.						
5.1.3	Investment income for 2024/25 is forecast at £2.11M based on an average portfolio of £48M at an average of 4.40%.						
5.1.4	<p>The forecast for borrowing costs in 2024/25 is £25.19M, of which £7.20M relates to the HRA. This is made up of interest on borrowing of £15.11M (based on an average debt portfolio of £385.90M at an average interest rate of 3.51% plus MRP and other costs of £10.08M. This is expected to rise to £33.05M (£10.49M HRA) by 2027/28 to accommodate the capital programme, utilisation of reserves and refinancing of borrowing. However, this will be subject to movement as the need for further borrowing becomes more certain.</p> <p>New long-term loans taken over the period of the strategy will be borrowed at an average rate of 4.95%. based on our advisors' forecast rates.</p>						
5.2	<u>Policy on Use of Financial Derivatives</u>						
5.2.1	Local authorities have previously made use of financial derivatives embedded into loans and investments both to reduce interest rate risk (e.g. interest rate collars and forward deals) and to reduce costs or increase income at the expense of greater risk (e.g. LOBO loans and callable deposits). The general power of competence in Section 1 of the Localism Act 2011 removes much of the uncertainty over local authorities' use of standalone financial derivatives (i.e. those that are not embedded into a loan or investment).						
5.2.2	The Council will only use standalone financial derivatives (such as swaps, forwards, futures, and options) where they can be clearly demonstrated to reduce the overall level of the financial risks that the Council is exposed to.						

	Additional risks presented, such as credit exposure to derivative counterparties, will be considered when determining the overall level of risk. Embedded derivatives, including those present in pooled funds and forward starting transactions, will not be subject to this policy, although the risks they present will be managed in line with the overall treasury risk management strategy.
5.2.3	Financial derivative transactions may be arranged with any organisation that meets the approved investment criteria, assessed using the appropriate credit rating for derivative exposures. An allowance for credit risk calculated using the methodology in the Treasury Management Practices document will count against the counterparty credit limit and the relevant foreign country limit.
5.2.4	In line with the CIPFA code, the Council would seek and consider external advice before entering into any agreement to ensure that it fully understands the implications.
5.3	<u>Markets in Financial Instruments Directive</u>
5.3.1	The Council has opted up to professional client status with its providers of financial services, including advisers, banks, brokers, and fund managers, allowing it access to a greater range of services but without the greater regulatory protections afforded to individuals and small companies. Given the size and range of the Authority's treasury management activities, the Chief Financial Officer believes this to be the most appropriate status.
5.4	<u>Housing Revenue Account Self-Financing and Limit on Indebtedness</u>
5.4.1	On 1st April 2012, the Council notionally split each of its existing long-term loans into General Fund and HRA pools. Since then, new long-term loans borrowed are assigned to one pool or the other. Interest payable and other costs/income arising from long-term loans (e.g. premiums and discounts on early redemption) will be charged/ credited to the respective revenue account.
5.4.2	Differences between the value of the HRA loans pool and the HRA's underlying need to borrow (adjusted for HRA balance sheet resources available for investment) will result in a notional cash balance. This balance will be measured, and interest transferred between the General Fund and HRA at an agreed rate. Housing Legislation does not allow impairment losses to be charged to the HRA and consequently any credit related losses on the Council's investments will be borne by the General Fund alone. It is therefore appropriate that the General Fund is compensated for bearing this risk, and all interest transferred to the HRA should be adjusted downwards. The rate will be based on 6-month Gilt Rate. The rate of return on comparable investments with the government is lower and often referred to as the risk-free rate.
5.4.3	Following the Chancellor's announcement in the 2018 Autumn Budget, restrictions relating to HRA borrowing have been lifted. This means that the previous HRA debt cap of £199.6m has been removed, and there is now the emphasis for councils to plan their new build strategy and financing at a local level. The process for identifying priorities and sites for new build developments is now taking place and is expected to form the basis of a new delivery strategy incorporating affordability and prudence. As part of the new build strategy relevant Prudential Indicators will be agreed.

5.4.4	The HRA Business Plan supports several council strategies, including the Medium-Term Financial Strategy, to ensure plans are affordable and budgets are aligned to the assumptions detailed in those strategies. The specific HRA Business Plan can be seen in the report being submitted to Council on 22 February 2023.		
5.4.5	The HRA by default will underwrite any programmes that are unable to self-fund		
5.5	OTHER OPTIONS CONSIDERED		
5.5.1	The MHCLG Guidance and the CIPFA Code do not prescribe a treasury management strategy for local authorities to adopt. The Chief Financial Officer, having consulted with relevant officers and members believes that the above strategy represents an appropriate balance between risk management and cost effectiveness. Some alternative strategies, with their financial and risk management implications, are listed below.		
5.5.2	<p style="text-align: center;">Options</p>	<p style="text-align: center;">Impact on income and expenditure</p>	<p style="text-align: center;">Impact on risk management</p>
	Invest in a narrower range of counterparties and/or for shorter times	Interest income will be lower	Lower chance of losses from credit related defaults, but any such losses may be greater
	Invest in a wider range of counterparties and/or for longer times	Interest income will be higher	Increased risk of losses from credit related defaults, but any such losses will be smaller
	Borrow additional sums at long-term fixed interest rates	Debt interest costs will rise; this is unlikely to be offset by higher investment income	Higher investment balance leading to a higher impact in the event of a default; however long-term interest costs will be more certain
	Borrow short-term or variable loans instead of long-term fixed rates	Debt interest costs will initially be lower	Increases in debt interest costs will be broadly offset by rising investment income in the medium term, but long-term costs will be less certain
	Reduce level of borrowing	Saving on debt interest is likely to exceed lost investment income	Reduced investment balance leading to a lower impact in the event of a default; however long-term interest costs will be less certain